



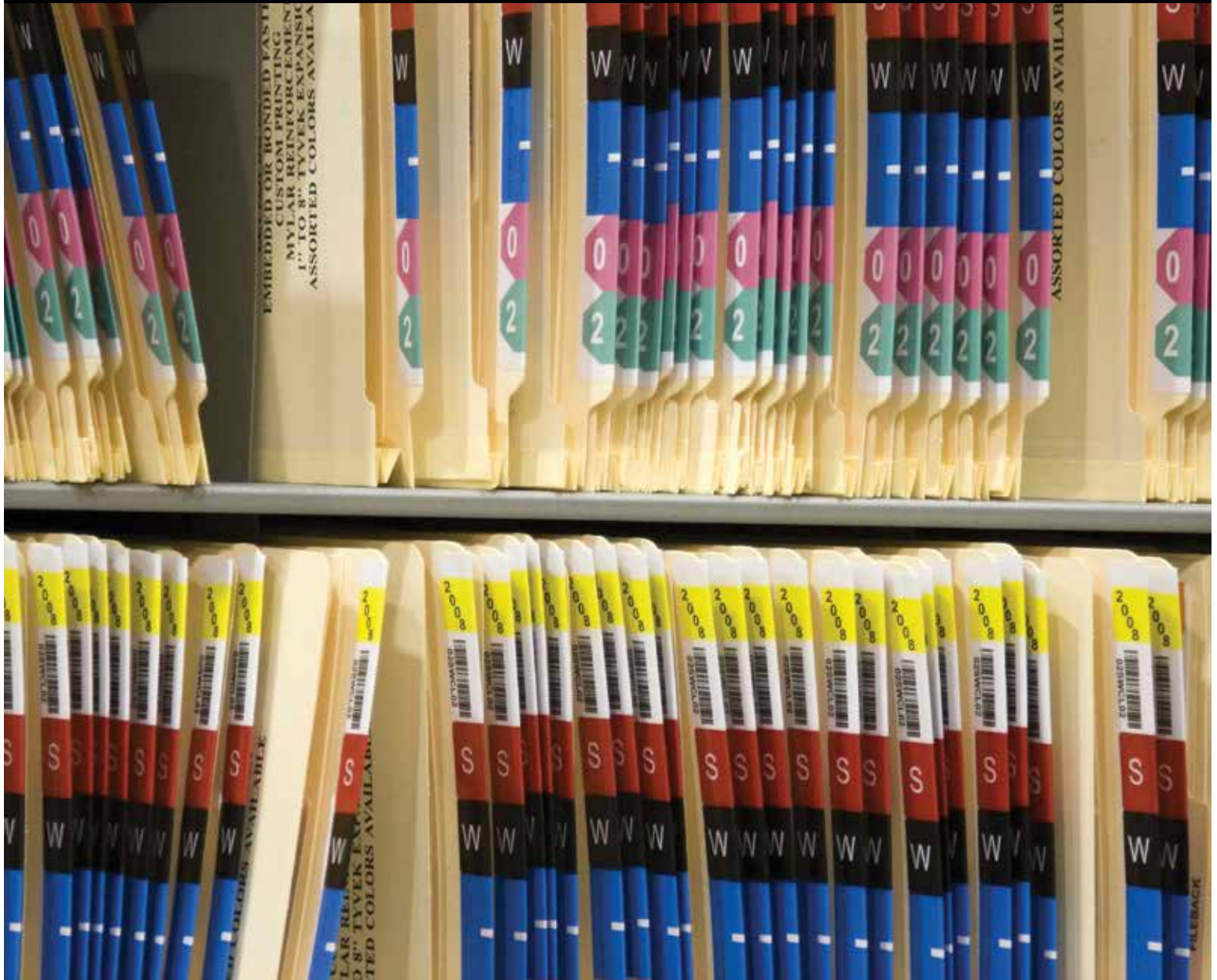
Administrative Virtual Series Contract Negotiations, HIPAA & Coding Harbors

April 22, 2025 12:30-1:30pm

May 7, 2025 6:00pm-7:00pm

June 19, 2025 6:00pm-7:00pm

Registration Packet for Virtual Program



Wednesday May 7, 2025



6:30pm Adapting to Modern Healthcare: Survival Strategies for Physicians and Physician Groups.”

Mark Abruzzio, JD and Ashley Geary, JD Wade, Goldstein, Landau & Abruzzio, P.C.

Objectives: To enlighten the audience as to the one, proven model for survival in today’s climate of integration and competition from private equity and health systems and ways to transition a practice in that direction.



Mark D. Abruzzo is a partner attorney at Wade, Goldstein, Landau & Abruzzo, P.C., a boutique healthcare transactional firm located in Berwyn, PA. Mr. Abruzzo concentrates his practice on the representation of health care providers and other business organizations in all areas of business, corporate and partnership law. He has considerable expertise in areas involving formations, partnership and buy-sell arrangements, mergers, consolidations, practice valuations and acquisitions and sales of provider practices and business organizations. Mr. Abruzzo has also served as a consultant to several publications serving physicians and administrators and was the legal editor for Managed Care Magazine and Today’s Health Care. Before practicing law, Mr. Abruzzo was employed as a tax consultant for a worldwide accounting firm. A graduate of the University of Pittsburgh School of Law, Mr. Abruzzo also holds a Master of Law in Taxation from Villanova University School of Law.



Ashley R. Geary is a partner attorney at Wade, Goldstein, Landau & Abruzzo, P.C., a boutique healthcare transactional law firm located in Berwyn, PA. Ms. Geary concentrates her practice in physician practice mergers and acquisitions, corporate governance, physician contracting and regulatory compliance matters. She specializes in assisting physician owners in the sale of their practices; negotiating and advising on physician ownership arrangements; reviewing and negotiating vendor and employment contracts; negotiating third-party payor contracts and responding to payor audits; resolving payor credentialing and other compliance issues; advising on the business implications of federal and state fraud and abuse laws such as the Anti-Kickback Statute and the Stark Law; and preparing HIPAA compliance manuals and responding to HIPAA violations and breaches. She is also a member of Wade, Goldstein’s HIPAA Compliance Committee

June 19, 2025 Coding and Risk Management- How to protect a Practice

6:00-7:00pm Coding Matters- Lets take a look- Robin Linker, CHCRA

7:00-8:00pm Risk Management How to Armour Your Practice - Sally Hagerty



Robin Linker CHCRA, CHCA, CHCAS, CPC-I, CPC-H, CCS-P, MCS-P, COC, CHC

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Executive Director of Operations & Auditing,

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As a leading expert with over 30 years in healthcare, Robin has provided consulting and education in most areas of practice management, compliance, and correct coding and billing practices. She is the Executive Director of Operations and Auditing for the Association of Health Care Auditors and Educators (AHCAE) and is CEO of Robin Linker & Associates, Inc., a nationally known healthcare consulting firm, located in Aurora, Colorado. Robin is the past Director of Education and Technical Development for the American Academy of Professional Coders (AAPC) where she wrote and presented numerous specialty related coding and training programs nationwide. She has been a guest speaker for A M A , AHIMA, AAPC, HFMA, HCCA as well as several medical societies, associations, provider groups, hospitals, plans and other organizations.

She is a licensed instructor and former contributor to the AAPCs Professional Medical Coding Curriculum for over 20 years and is certified in physician, outpatient facility and payor coding through the American Academy of Professional Coders (AAPC) and is a CCS-P through the American Health Information Management Association (AHIMA). Robin is certified in healthcare chart auditing through the AHCAE and holds two compliance certifications, including the CHC credential through HCCA. Robin is a past member of the Provider Outreach and Education Advisory Group for CMS and is a past President of the Northern Colorado Health Information Management Association (NCHIMA). She is the 2023 President of the AAPC Broomfield Chapter.

She assists various healthcare venues including attorneys, providers, and facilities in the areas of coding, auditing, fraud, and abuse assistance and has served as an expert case witness on behalf of physicians. She is an experienced IRO assisting providers and organizations under mandated OIG Corporate Integrity Agreements. She is an author and frequent lecturer to various organizations on compliance, auditing, coding, practice management and healthcare regulatory issues. As a speaker, author, and educator for the American Medical Association, she provides training and education as needed. She is the co-author and presenter of the American Medical Association's CD-10-CM Workshops and CPT Changes Workshops. She is the co-author of college curriculum, "Understanding Medical Coding: A Comprehensive Guide" currently in its 4th edition. She is the author of the 6th edition of "Coding with Modifiers" an American Medical Association publication. Robin enjoys active participation with her audience and a touch of humor in her workshops. ■



7:00pm Topic: Status of the Medical Malpractice Regulatory Climate in CT & Strategies to Mitigate Risk- Sally

Objectives: 1. Review the new regulatory landscape of the CT Department of Public Health and the CT Department of Consumer Protection/Drug Enforcement Administration. 2. Identify the status of the Medical Malpractice Climate in Connecticut in a post-Covid world. 3. Discuss the current documentation dynamics of best practices and pitfalls associated with texting-e-mailing patients on personal devices.

Ms. Hagerty is Managing Principal of the firm's Fairfield County office in Westport, Connecticut. She practices in the firm's medical malpractice department, defending civil lawsuits in the areas of professional negligence, medical malpractice and hospital liability, utilizing her nursing education and extensive experience in healthcare litigation including the defense of high exposure cases involving catastrophic personal injury. Ms. Hagerty also frequently represents licensed healthcare providers in proceedings before the Department of Public Health.



Integrus Group

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SAVE THE DATE

June.12, 2026



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